

Ref: 000988a

Area Representative: Electronic Drives:
Basic Salary - up to £34k: OTE – up to £40k:
Living in Bristol/Gloucester/Cheltenham

Our client specialises in the design, production and marketing of electronic drives for the control of electric motors. Their approach is to focus on delivering drives and servo products that improve the productivity of their customer's machines and processes. From simple stand-alone drives to complex multidrive applications, their policy is directed at delivering solutions at the process or machine level that really make a difference to their customers. Operating through a comprehensive network of Drive and Application centres that both distribute product and add value by building their drive products into custom designed systems and by offering the highest levels of customer service. Their competitive edge is based on their unique focus on drives, their strength in research and development, their investment in low-cost manufacturing and an effective global marketing strategy.

The Role

- Will be selling the companies range electronic drives.
- Role will be split between managing the clients distributors, and working directly with their end users.
- Dealing at middle/senior management level.
- 50/50 split between business development and account management.
- Covering the South West M4 Corridor..

The Person

- Client is looking for a salesperson with a technical sales background.
- A technical sales person with a technical qualification would be ideal.
- Will have an outgoing and friendly approach.
- Must be able to demonstrate a stable background, who has attended further education and will also know the region/territory well.
- Ideally living in the Bristol or surrounding areas.

To Apply

At Brunel Consultants we pride ourselves on being able to offer an honest and friendly approach to candidates and clients alike. So if you are looking for a fresh challenge, more responsibility, or just a change in direction, Brunel Consultants would like to talk with you.

Call Brunel Consultants now to discuss this opportunity and any other potential vacancies on 0117 970 2005 or email your CV to stefan@countygroup.com